Portable solar power + modular lighting towers for defense | disaster | construction.

# Portable Solar Power That Moves With the Mission.

## **OVERVIEW**

Patented portable solar + high-output lighting platforms (eTower™ shipping pilots;

PowerTower™ in development). Rapid solo deployment, silent swappable batteries, remote monitoring. 20 granted patent claims; pending hydraulic deployment & modular power architecture.

# **PROBLEM**

- · Diesel light/power towers: noisy, hot, refuel-dependent, high OPEX.
- Defense & disaster ops face an edge energy gap; fuel convoys create risk.
- · Construction & infrastructure pressured to cut emissions & nighttime incidents.

## **SOLUTION**

- Folding solar + swappable battery + telescoping LED mast (<5 min solo).
- Silent, zero on-site emissions; low heat & acoustic signature.
- · Modular roadmap: surveillance, comms, C-UAS sensor payloads.
- · Remote fleet telemetry & predictive maintenance.
- Wind-stable, weatherized, field-proven prototypes.

#### **DUAL-USE MARKET**

- Beachhead: U.S. construction + disaster response + early defense pilots.
- Secular diesel displacement + ESG/regulatory tailwinds.
- Defense urgency around energy resilience & signature reduction.

#### **IP & MOAT**

- · Granted patent (20 claims) on folding solar tower architecture.
- Pending: hydraulic gas strut deployment; modular high-capacity PowerTower.
- Systems know-how: battery mgmt, rugged lightweight structures, telemetry firmware.
- · Logistics edge: lower weight, no fuel supply chain, multi-role utility.

## **TRACTION**

- Strategic pilot: largest global tool manufacturer (under NDA).
- Multi-gen prototypes; accumulated industrial & event field hours.
- Pipeline: enterprise construction + disaster & defense pilot interest (LOIs/evals).
- Lean R&D progression with capital efficiency; supply relationships established.

Defense: perimeter lighting, comms/sensor mast, silent C-UAS support power.

Disaster: rapid incident base lighting & device charging, zero fumes.

 $\label{eq:construction:TCO} \textbf{Construction: TCO savings, mobility, emissions \& noise compliance.}$ 

#### **BUSINESS MODEL**

- Hardware sales + Hardware-as-a-Service (monitoring, analytics, warranty).
- Recurring SaaS: telemetry, Al site safety & energy optimization modules.
- Future modular payload SKU revenue (sensing, comms, surveillance).

#### **GO-TO-MARKET**

- Direct pilots (defense, disaster agencies) + enterprise construction sales.
- Channel leverage via strategic industrial partner & rental / 3PL networks.
- Data-driven ROI & TCO reduction case studies accelerate adoption.

#### **18-MONTH ROADMAP**

- 0-6m: PowerTower eng freeze; expand pilot fleet; hire CTO & COO.
- 6-12m: Structured defense/disaster pilots; mfg scale planning; new patents.
- 12–18m: Production ramp; integrated payload beta; Series A readiness.

# **RAISE & USE OF FUNDS**

- Seeking ~\$10M Seed.
- Use: Product & ruggedization ~30%; Team (CTO/COO/eng/BD) ~35%;
- Manufacturing scale ~20%; Pilots & GTM ~15%.
- Goals: Ruggedize & certify; deploy defense/disaster pilots; reduce unit cost; build leadership.

# **COMPETITIVE POSITIONING**

Eversun = high mobility + renewable multi-function + protected IP. Diesel towers: noisy, high OPEX. Surveillance-only towers: lack integrated renewable power. Basic battery lights: insufficient scale / no data layer.

# **KEY PROOF POINTS**

- 20 granted patent claims (folding solar tower).
- Strategic Fortune 500 industrial pilot (NDA).
- Edge energy resilience focus aligns with emerging defense funding theses.
- Multi-sector demand validating dual-use model.



